

Modernize your Phone System with Microsoft Teams Phone

How your company can benefit from Teams Phone



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- Gold Data Analytics
- Gold Data Platform
- Gold Cloud Platform
- Gold Cloud Productivity
- Gold Windows and Devices

Today's Agenda

Introduction: Wade Walker / Austin Kelly

Microsoft Teams Phone

- Features
- Devices
- Licensing

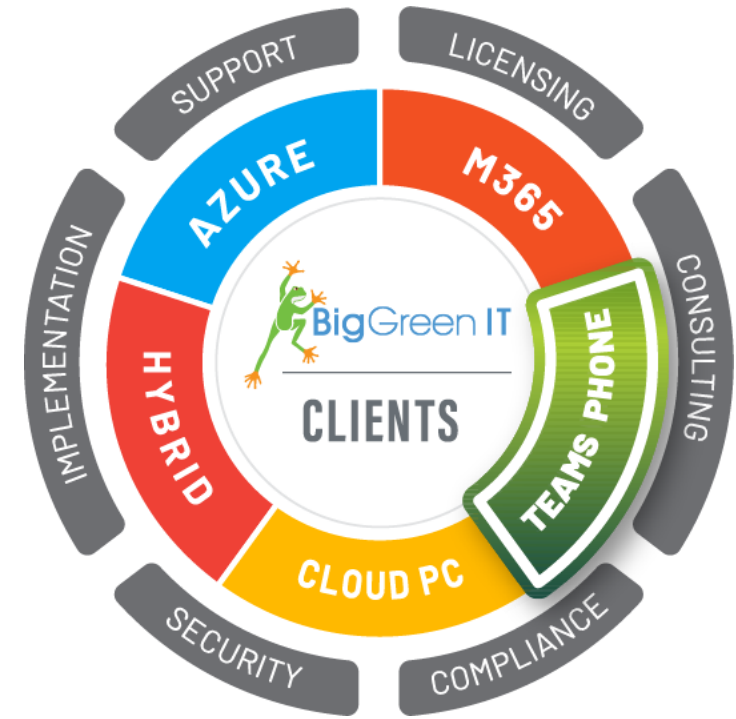
Next Steps

Q & A / Wrap Up



Connecting Enterprise Businesses to the Microsoft Cloud Ecosystem

- Your “Cloud Journey”
- Elevating companies to the cloud
- Build upon the Microsoft Cloud platform
- Leverage our expertise for Microsoft Cloud consulting, licensing, implementation and support
- Together we can help you develop a modern infrastructure with an ecosystem of products and services that are:
 - Secure
 - Built to work together
 - Supported
 - Able to grow and pivot as business needs change



Telephony today

in small and mid-size businesses



On-premises

Phone tied to office
Forwarding to mobile phones
Costly to use and manage



Cloud

Multiple apps to use
Multiple providers to manage
Costly to use and manage

Teams is a trusted leader in Unified Communications

300+ million

Teams monthly active users

270+ million

Teams daily active users

50+ billion

Collaboration minutes
in a single day

Leader

in Gartner's 2021 UCaaS Magic
Quadrant report

Leader

in The Forrester Wave Unified
Communications-as-a-Service

Microsoft Teams is a trusted leader in Calling

Microsoft positioned highest for “Ability to Execute” in the 2021 Gartner Unified Communications as a Service (UCaaS) Magic Quadrant

This is Microsoft’s second consecutive year as a Leader for the Gartner UCaaS Magic Quadrant

Read the report at [Gartner recognizes Microsoft as Leader in Unified Communications as a Service and Meetings Solutions - Microsoft 365 Blog](#)



Features

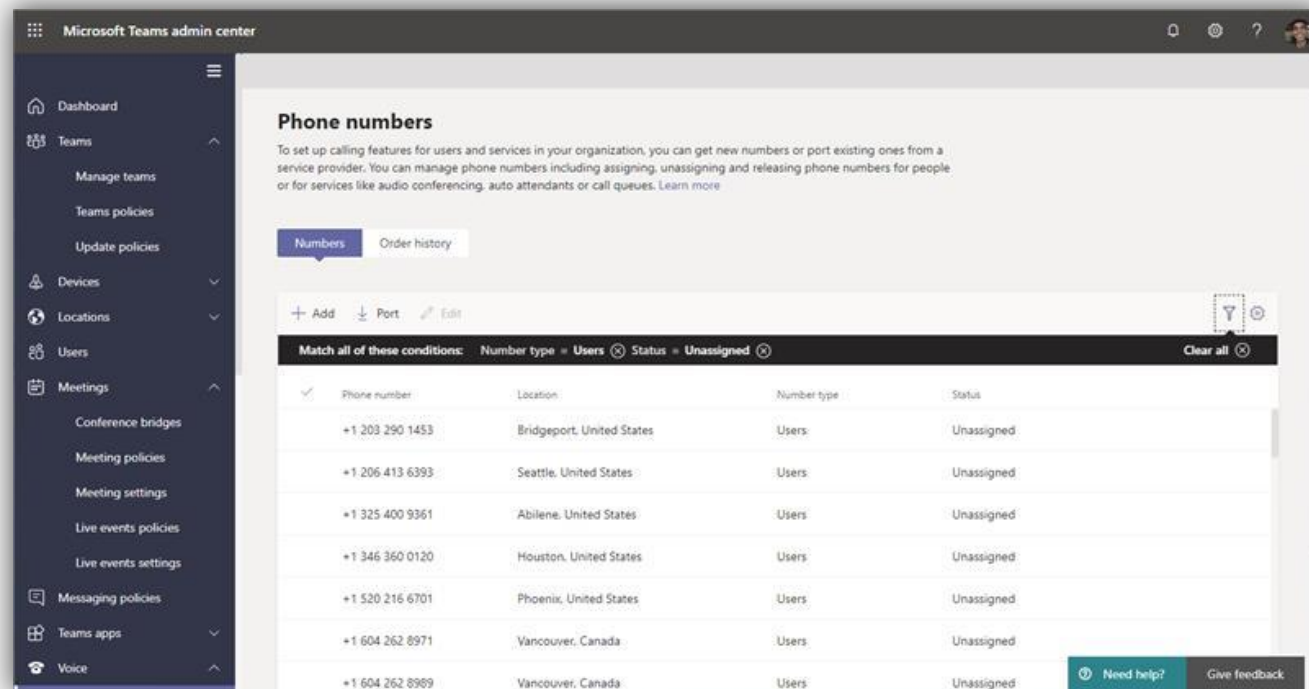


Teams Admin Center

Reduce complexity and training by manage your phone system from an admin console deeply integrated to Microsoft 365 services.

Get started in minutes without an on-prem PBX to install or manage.

Scale your phone system by getting new numbers and adding users as your business grows.



Rich calling features

Calling

Call park	Visual voicemail
Call forwarding	Voicemail to email
Call hold	Call history
Call transfer: supervised & blind	Caller ID
Call delegation	Caller ID masking
Shared line appearance	Click to call out from Outlook, Office Apps, and webpages
Call logs	Presence status
Call blocking	Contact integration with Exchange
Music on hold	Teams desktop, web, & mobile apps
Do not disturb / breakthrough	Teams-certified devices
Distinctive ringtones	Integrated audio conferencing
Add participants to a 1:1 call	Conferencing up to 250 participants

Admin

Cloud PBX	Local numbers
Number porting	Toll-free numbers
Multi-level auto attendant	Company & user phone numbers
Multilingual IVR	Extensions
Call queue: group, serial, round robin	Integrated calling plans
Global call routing	Bring your own calling plan (with direct routing)
Location-based routing	Performance reports
Emergency location-based routing	Quality of service reports
Exchange calendar call routing	Call logs
Dynamic E911	Call monitoring
Multi-site support	Call analytics
24x7 customer support	Call quality dashboard
Single sign-on	Device management
	Media bypass support
	Expanded SBC support

Auto Attendant and Call Queues

Auto Attendant

Toll-Free and local service numbers

Dial-by-name directory search

Custom greetings and menus

Operator option

Speech recognition in 14 languages

Admin portal UI and PowerShell cmdlets

Call Queues

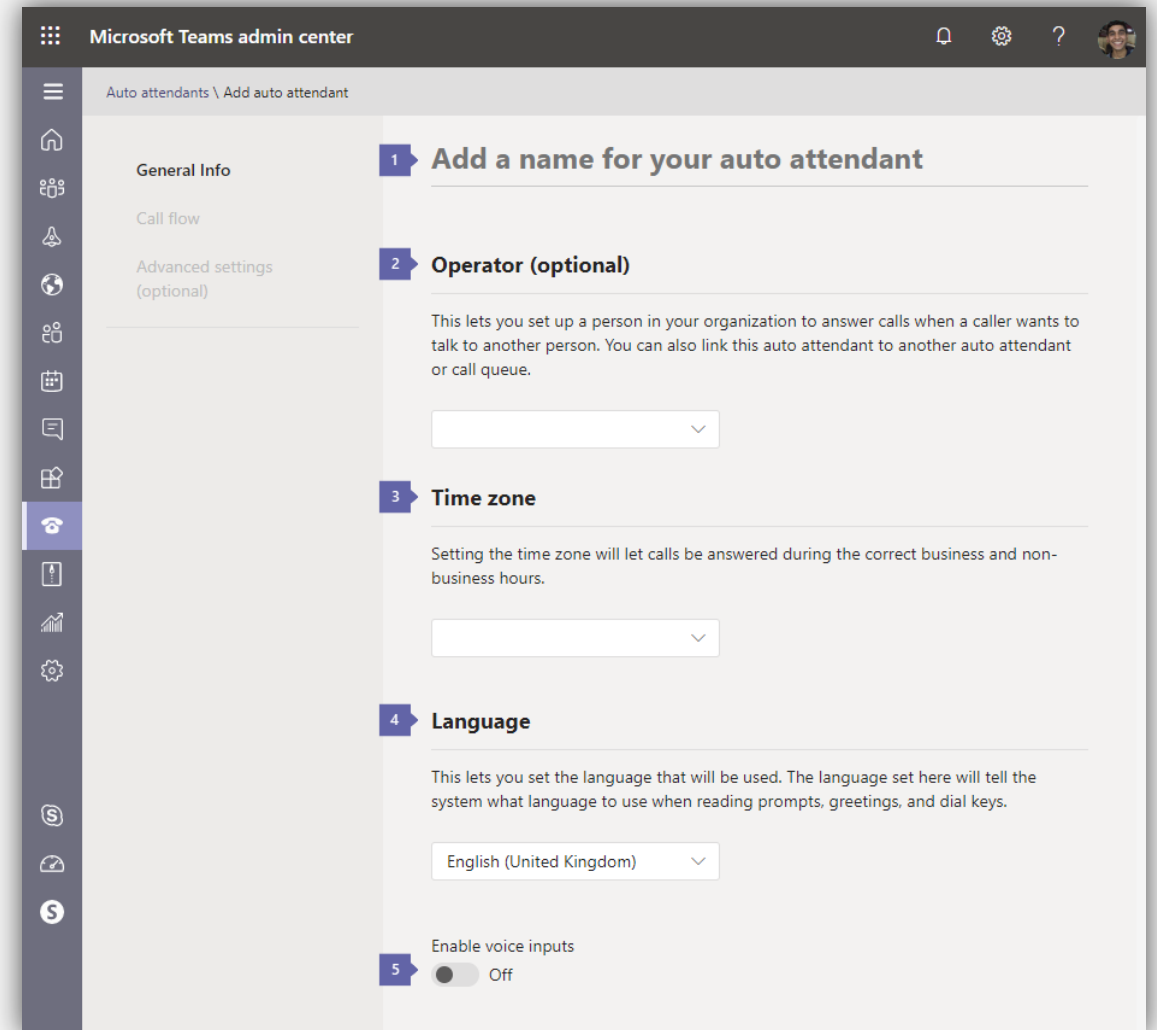
Custom greetings

Music while people are waiting on hold.

Redirecting calls to call agents

Setting different parameters such as queue maximum size, timeout, and call handling options.

Shared voicemail for callers to leave a message for an organization.

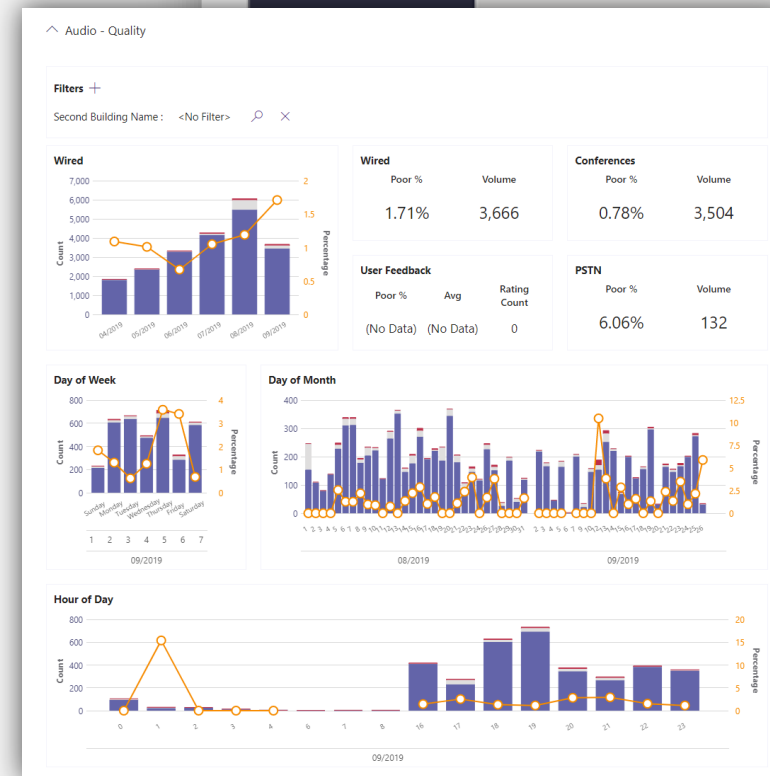
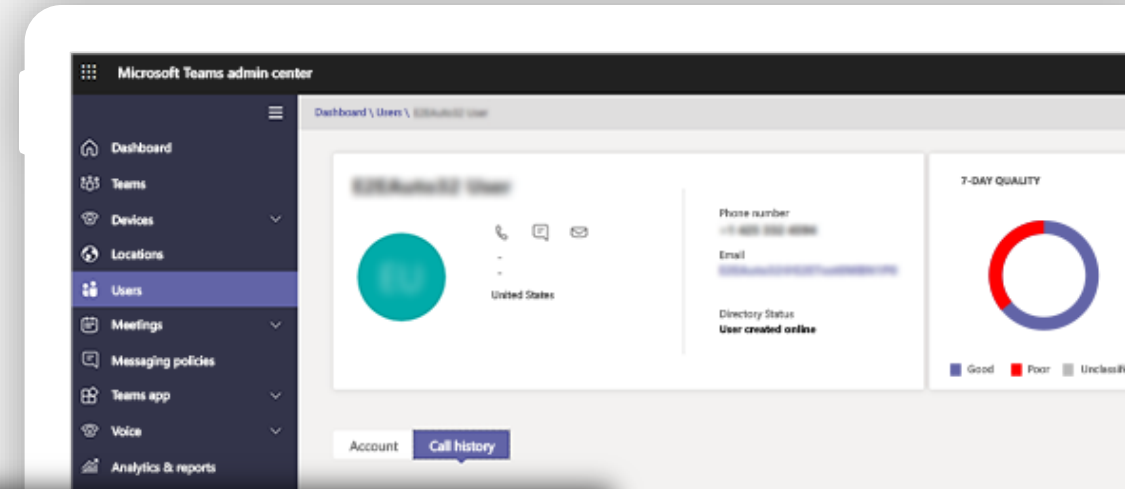


Call Analytics

Get real-time insights into the quality of calls made using Microsoft Teams.

Keep your business running smoothly with built-in redundancy and active load balancing for a guaranteed 99.9% uptime.

Protect your business communications, no matter where they take place with built-in security, privacy, and compliance from Microsoft 365.

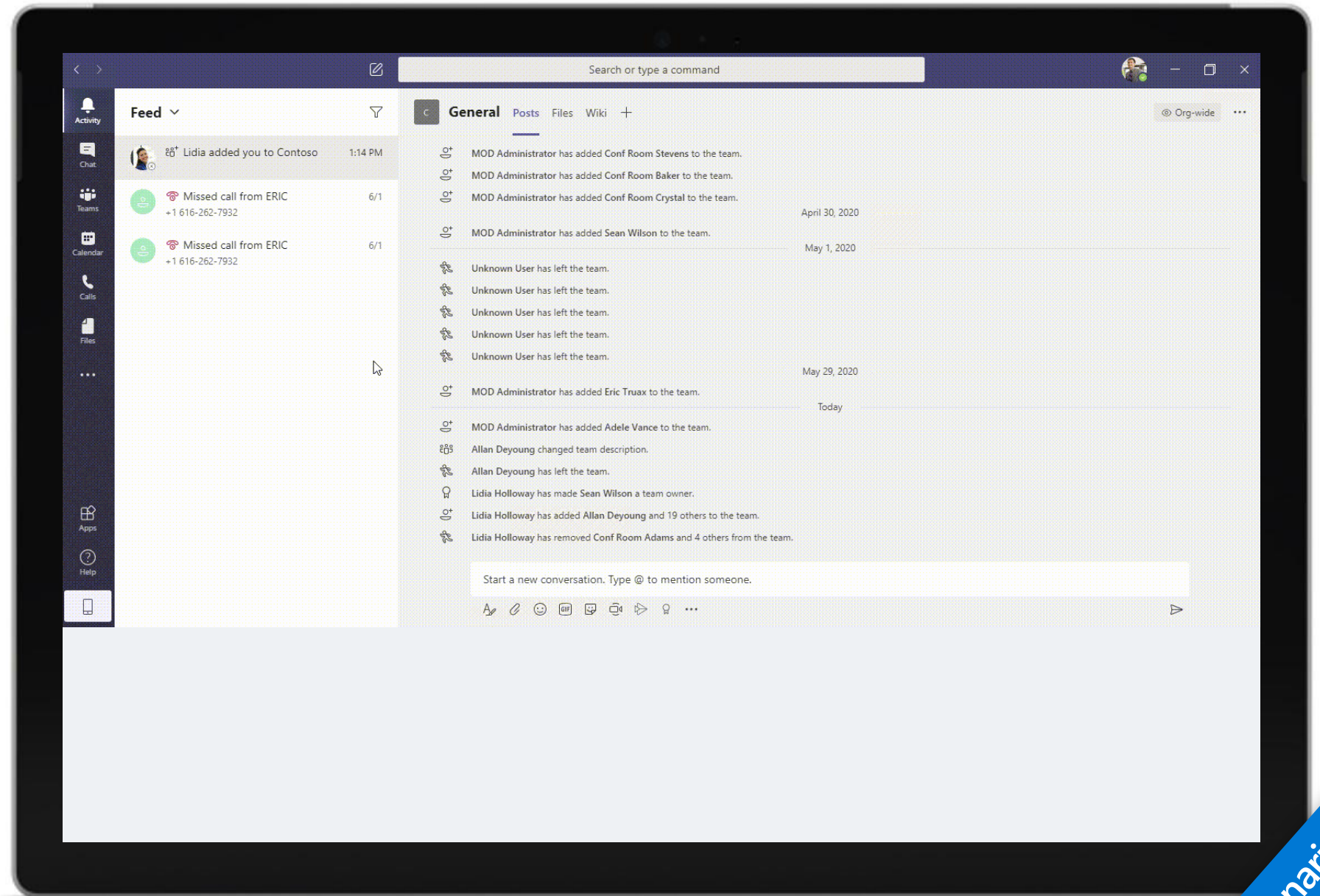


Participants	Duration	Activity type
+1360332****	00:01:22	Call


Teams calling to PSTN using the dial pad

PSTN (Public Switched Telephone Network) is connected directly to Teams by either Direct Routing from your own services or from Microsoft provided services.

This gives us the ability to call anyone in the world with a telephone number.



Innovation in Teams: Roadmap

Showing 395 updates: Microsoft Teams 

[Download](#) | [Share](#) | [RSS](#)

83 In development ■■■

Updates that are currently in development and testing

71 Rolling out ■■■■

Updates that are beginning to roll out and are not yet available to all applicable customers

240 Launched ■■■■

Fully released updates that are now generally available for applicable customers

Sort by Rollout date

Newest to oldest

> ■■■ Microsoft Teams: Teams devices dashboard for device analytics providing health and usage metrics

Rollout Start: April 2024

> ■■■ Microsoft Teams: Workspace Management

Preview Available: September 2023
Rollout Start: April 2024

> ■■■ Microsoft 365: Information Barriers (IB) upgrading from IB v1 to IB v2 with new capabilities

Preview Available: June 2023
Rollout Start: November 2023

> ■■■ Microsoft Teams: Ability for all participants to start collaborative annotations

Rollout Start: October 2023

> ■■■ Microsoft Teams: Approvals Graph API's

Rollout Start: October 2023

> ■■■ Microsoft Teams: Loop components in Teams chat for GCC

Rollout Start: September 2023

Devices



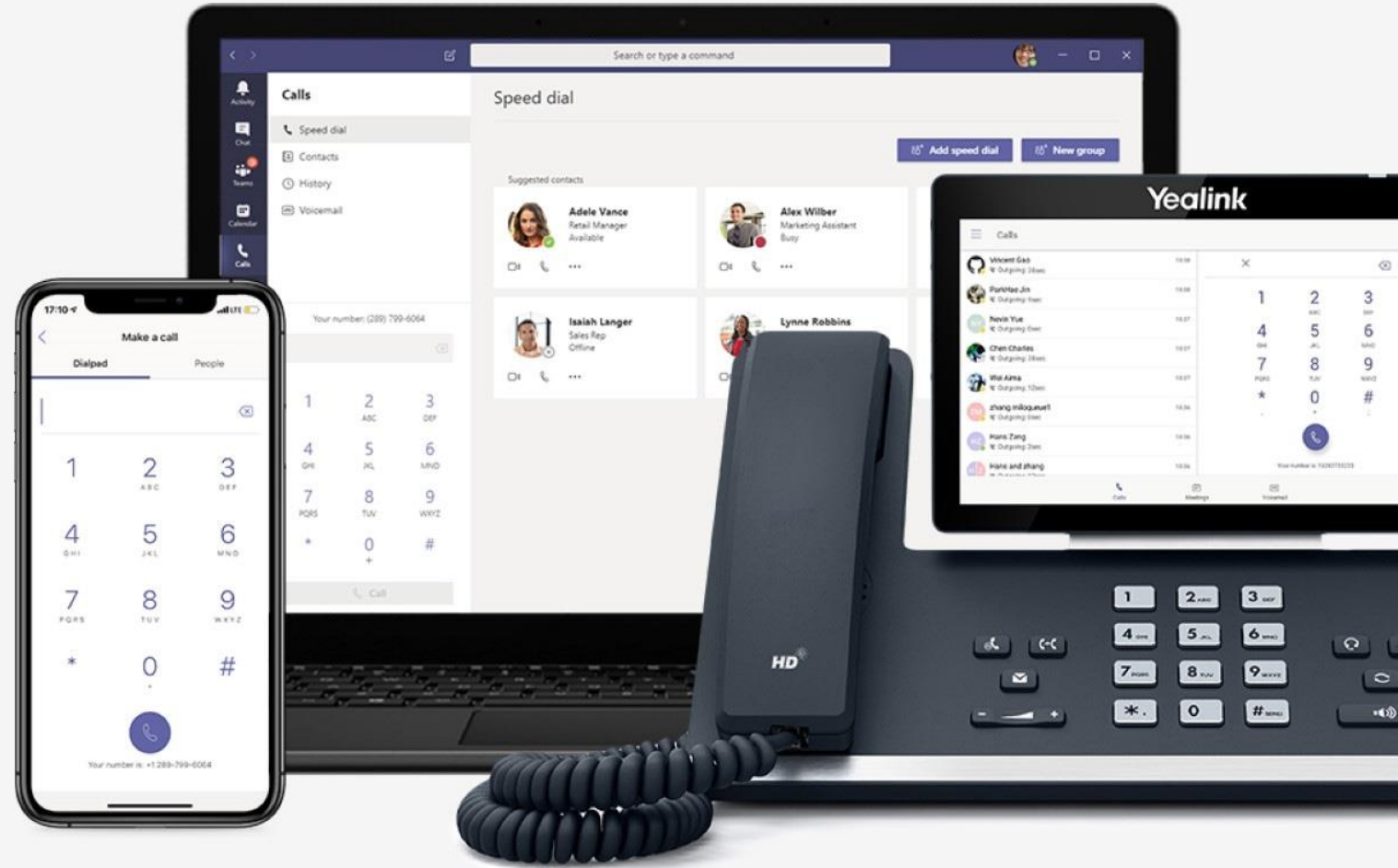
Teams Phone

Simplify communications with an all-in-one solution

Call from anywhere, on any device

Secure, reliable, and rich calling

Streamline management



Microsoft Teams devices showcase

Access intelligent comms

Smarter and faster ways to connect and collaborate with your devices

Built for purpose

Devices optimized for your spaces and work styles

Work with confidence

Certified devices, with high-quality video and audio, enterprise-grade security, and easy set up and management

Office.com/teamsdevices

A range of certified devices in every size, for every space and working style

Personal devices



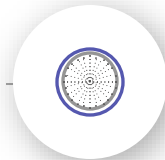
Headset



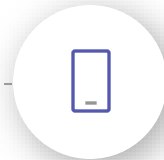
Desk phone



Mobile phone station



Speaker puck

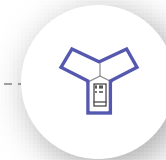


Mobile phone



PC

Shared devices



Conference Room Phone



Microsoft Teams Rooms



Large screen collaboration device

Yealink

Yealink Voice & Video Device Portfolio for Microsoft Teams

Comprehensive Portfolio for Every Space

Certified for
Microsoft Teams

Desk Phone Conference Phone



MTR on Windows



MTR on Android



USB Camera Headsets Speakerphones



Legacy SIP Phones

Enable core Microsoft Teams calling functionality on compatible legacy SIP phones with SIP Gateway

By  Teams Team

Published Dec 06 2021 11:40 AM

 55.7K Views

While Microsoft Teams phone devices provide the richest and most complete Teams experience, we understand that there are many customers with existing investments in legacy devices. To help customers leverage their existing telephony hardware as they move to Teams Phone, we are excited to announce that SIP Gateway, a solution that enables core Teams calling functionality on compatible SIP phone models from Cisco, Poly, Yealink and AudioCodes is now generally available.



**Cisco IP Phones with MPP firmware
(6821, 7800 series, 8800 series)**



**Polycom SIP phones (V VX series 100,
200, 300, 400, 500, 600 etc.)**



**Yealink (T20 series, T30 series, T40
series, T50 series)**

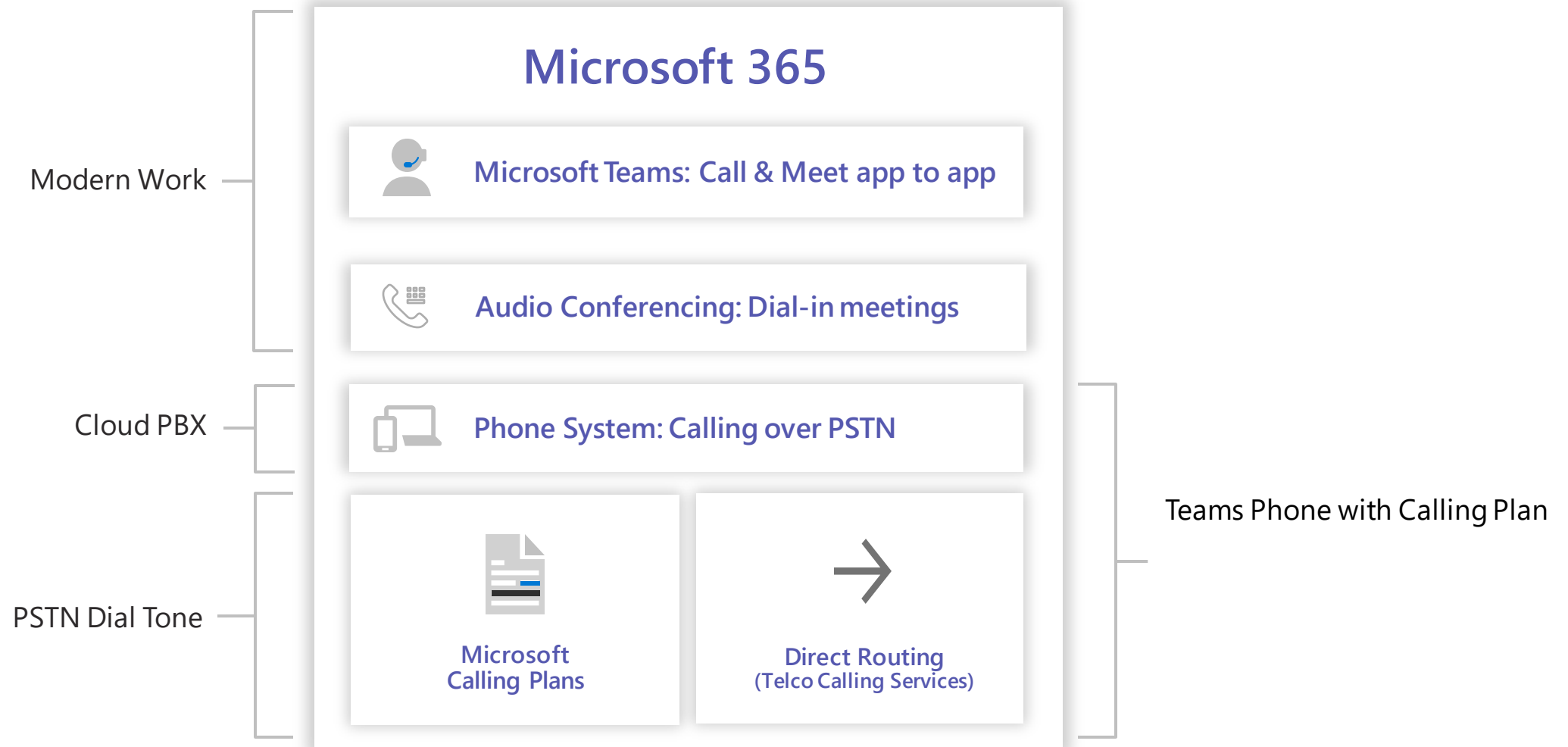


AudioCodes 400 HD series

Licensing



Enhancing Teams with Teams Phone with Calling Plan



¹Microsoft Teams is included in Microsoft 365 suites

²Teams Phone with Calling Plan is an add-on

Teams Phone

Microsoft Teams Phone with Calling Plan

\$15.00 user/month

(annual subscription—automatically renews)

Price includes communication taxes and fees.¹

[Add to your Microsoft 365 plan](#)

[Try free for one month](#)⁴ >

Microsoft Teams Phone with Calling Plan includes:

- Cloud-based phone system with advanced features including call transfer, multilevel auto attendants, and call queues.
- A domestic calling plan with 3,000 minutes² per user, per month within the US and Canada.
- Call from anywhere, on any device through the Microsoft Teams app on desktop, mobile, web, and desk phones.
- Around-the-clock customer support seven days a week, backed by Microsoft.

Teams Phone with Calling Plan requires a Microsoft 365 subscription that includes Microsoft Teams.³ If you don't have a Microsoft 365 subscription, go to the Microsoft 365 for business page to [compare and purchase subscription plans](#).

Teams Phone Demo



Next Steps

Send email to sales@biggreenit.com requesting more information regarding Teams Phone



Modernize your phone system with Microsoft Teams Phone

Did you know you can use Microsoft Teams Phone to replace your existing phone system?

Microsoft Teams Phone makes it easy for organizations of any size to turn Microsoft Teams into a powerful and flexible phone system. If you are considering replacing your legacy in-house phone system (PBX), that can be costly and complex to manage, Teams Phone is an excellent solution.

Many companies hold off and changing their phone systems because it can feel daunting. With Microsoft Teams Phone, the process to move, manage and add to your phone system is simple and quick, and the advantages are great.

Benefits of Microsoft Teams Phone

Support

Big Green IT offers a range of robust Microsoft Teams Phone Support plans ensuring your company peace of mind, quick access, and expert support resources.

Why Big Green IT

We make it our business to understand what companies need, simplify processes, protect data, ensure you have the right level of support and offer consultation when it's needed. Big Green IT is a Microsoft Tier One, Gold Partner with a team of certified experts who help companies identify and deploy the right technology at the right time. We are here when you have a simple question, want to

BGIT Teams Support



Big Green IT - Microsoft Teams Phone

Sometimes even the most experienced IT teams need help. Microsoft is continually making changes and improvements to Microsoft Teams Phone products and services. This constant change makes it challenging for IT teams to keep up and can sometimes overwhelm your help desk.

Big Green IT is a Tier 1, direct Microsoft Gold partner. We offer a range of Microsoft Teams Phone support service plans to meet the varying needs of our customers.

Features	Standard	Most Popular Premium	Enterprise
	Support per End-User	Support per End-User	Support per End-User
Incident Support	Basic	Unlimited	Unlimited
Service Request	Basic	Unlimited	Unlimited
Response Time with SLA	4 Hours	2 Hours	1 Hour
Big Green IT Service Management Portal	●	●	●
Big Green IT Knowledge Base	●	●	●
Big Green License Management Portal	●	●	●
Yearly Microsoft Business Voice Assessment		●	●
Monthly Usage Reports		●	●
Microsoft Business Voice Critical Response Team		●	●
Telephony Device Support		●	●
Direct Connect Carrier Support			●
24x7 Support Access			●
Big Green Business Voice Training Portal			●
Administrator Training			●
	\$1.00	\$1.50	\$2.00

Per User, Per Month

Relevant Links

- Gartner UCaaS Magic Quadrant: [Gartner recognizes Microsoft as Leader in Unified Communications as a Service and Meetings Solutions - Microsoft 365 Blog](#)
- Teams Roadmap: [Microsoft 365 Roadmap | Microsoft 365](#)
- Teams Devices: [Speakerphones, Headsets, Meeting Room Devices | Microsoft Teams](#)
- SIP Gateway: [Plan SIP Gateway - Microsoft Teams | Microsoft Docs](#)
- Legacy SIP phones with SIP gateway: [Enable core Microsoft Teams calling functionality on compatible legacy SIP phones with SIP Gateway - Microsoft Tech Community](#)
- Microsoft Teams Phone: [Teams Phone: Voice and Video Calling | Microsoft Teams](#)
- Big Green IT, Teams Phone Support: [Teams Phone Support – Big Green IT](#)



Microsoft
Partner



Gold Cloud Platform
Gold Data Platform
Gold Windows and Devices
Gold Data Analytics
Gold Cloud Productivity

Questions?

- **LinkedIn**
 - <https://www.linkedin.com/in/waderwalker/>
 - <https://www.linkedin.com/in/lindsaybcowan/>
 - <https://www.linkedin.com/in/jesterize/>
 - <https://www.linkedin.com/company/big-green-it/>
- **Big Green IT: Teams 1 Pager**
- **Microsoft Data Center Optimization (DCO)**
- **Microsoft Premier Support**
- **Microsoft SMB Partner Advisory Council**
- **International Association of Microsoft Channel Partners (IAMCP)**



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Gold Data Analytics
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Gold Windows and Devices